

Ocean Rate Bulletin



Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2004.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2004. Source: PIERS, July 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: July 2004

Month\Year: 625.0 \ 4,005.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	22%	8%	23										
Yang Ming	21%	13%	21										
OOCL	18%	19%	20	\$1,705	\$230	\$40							\$1,975
Hanjin	8%	11%	19										
NYK Line	6%	3%	16										
APL	5%	3%	25										
Lloyd Trestino	4%	10%	22										
Hatsu Marine Ltd.	4%	1%	26										
Maersk-SeaLand	4%	4%	41										
Hyundai	2%	4%	20										
MOL	2%	17%	19										
K Line	2%	1%	19	\$1,400	\$140	\$40							\$1,580
COSCO	2%	0%		\$1,025									
Hapag-Lloyd	0%	5%											
Average Container Rate													\$1,943

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L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: July 2004

Month\Year: 216.0 \ 1,308.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	71%	50%	9										
Hyundai	11%	19%	12										
Hapag-Lloyd	11%	3%	21										
Maersk-SeaLand	5%	2%	16	\$725	\$230	\$40							\$995
MOL	2%	4%	10										
Mediterranean	0%	14%	13	\$600									\$600
Yang Ming	0%	5%	12	\$1,425 ²³	\$184 ²³	\$40							\$1,649
Average Container Rate													\$995

²³ Rate is based on a 20 foot container, not a 40 foot container.

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: July 2004

Month\Year: 204.0 \ 812.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	48%	31%	19										
APL	27%	7%	19	\$2,700	\$230	\$40							\$2,970
OOCL	12%	14%	15										
China Shipping	8%	2%											
Hanjin	5%	5%	16										
Maersk-SeaLand	0%	16%	21	\$1,150	\$230	\$40							\$1,420
MOL	0%	8%	19										
Evergreen	0%	7%	20										
Lloyd Trestino	0%	4%	19										
Average Container Rate													\$2,970

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L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: July 2004

Month\Year: 320.5 \ 1,508.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	47%	39%	16										
APL	24%	17%	13	\$2,100	\$230	\$40							\$2,370
OOCL	16%	5%	12										
Evergreen	12%	6%	14										
Lloyd Trestino	0%	12%	13	\$650	\$230	\$40					\$399		\$1,319
Hyundai	0%	12%	13										
Average Container Rate													\$2,370

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: July 2004

Month\Year: 872.0 \ 3,991.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	35%	23%	20	\$1,215	\$230	\$40							\$1,485
APL	15%	4%	24	\$2,595	\$230	\$40							\$2,865
Hyundai	12%	14%	24										
Hanjin	11%	8%	19										
Maersk-SeaLand	9%	16%	37	\$850	\$230	\$40							\$1,120
Evergreen	5%	6%	22										
Madrigal	4%	2%	24	\$900	\$45								\$945
Lloyd Trestino	3%	2%	19										
MOL	3%	15%	25										
Yang Ming	1%	5%	24										
Hapag-Lloyd	1%	2%	22										
COSCO	0%	0%		\$1,125									\$1,125
Hatsu Marine Ltd.	0%	1%	19										
Average Container Rate													\$1,722

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: July 2004

Month\Year: 476.0 \ 2,176.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	58%	42%	13										
APL	12%	7%	12										
Hyundai	6%	11%	12										
Hapag-Lloyd	5%	5%	12										
OOCL	4%	11%	11	\$1,355	\$230	\$40							\$1,625
MOL	4%	6%	10										
Evergreen	4%	2%	12										
Zim Line	4%	5%	23										
NYK Line	3%	1%	11										
Maersk-SeaLand	0%	5%	15	\$650	\$230	\$40							\$920
Lloyd Trestino	0%	3%	12	\$550	\$230	\$40	4%				\$399		\$1,241
Average Container Rate													\$1,625

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L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: July 2004

Month\Year: 58.0 \ 635.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	28%	25%	8										
Yang Ming	24%	12%	10										
OOCL	24%	7%	10										
APL	24%	3%	12	\$1,900	\$230	\$40							\$2,170
0	19%	19%	12	\$725	\$230	\$40							\$995
Lloyd Trestino	0%	18%	15	\$550	\$230	\$40	49%				\$399		\$1,489
NYK Line	0%	8%	11										
K Line	0%	3%	8	\$1,000	\$140	\$40							\$1,180
Average Container Rate													\$1,658

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L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: July 2004

Month\Year: 83.3 \ 1,196.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	46%	18%	20										
Yang Ming	14%	14%	16										
Maersk-SeaLand	14%	2%	24	\$850	\$230	\$40							\$1,120
OOCL	14%	29%	15										
K Line	12%	1%	15										
Evergreen	0%	19%	16										
MOL	0%	8%	15										
Hatsu Marine Ltd.	0%	5%	19										
Average Container Rate													\$1,120

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: July 2004

Month\Year: 10.0 \ 58.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Yang Ming	60%	45%	20										
Hanjin	40%	48%	19										
Evergreen	0%	7%	19										

Average Container Rate

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L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: July 2004

Month\Year: 170.0 \ 15,305.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Madrigal	59%	1%	18	\$950	\$45								\$995
China Shipping	15%	5%	15										
OOCL	14%	25%	12	\$1,305	\$230	\$40							\$1,575
Yang Ming	6%	15%	12										
Hyundai	6%	9%	16										
APL	0%	13%	22	\$2,040	\$230	\$40							\$2,310
Maersk-SeaLand	0%	7%	15	\$650	\$230	\$40							\$920
MOL	0%	6%	10										
COSCO	0%	4%	16	\$1,200									\$1,200
Hanjin	0%	4%	8										
Hapag-Lloyd	0%	4%	13										
Average Container Rate													\$1,107